

Finance Committee Report for 2019 Assembly

The AEU faces Assembly 2019 with financial assets of \$600,959 at the end of April, 2019, up \$81,635 from the end of FY2018 on September 30, 2018.

That increase, as you might see from the balance sheet table below, came both from seasonal increases in the value of our checking and money market accounts (because our income mostly comes early in the fiscal year, while our expenses run throughout it), plus increases in the value of investments, despite market downturns you likely have heard of in the news. The Board Fund's balance of \$93.3K is net of an \$8,000 drawdown made as part of the funding for the FY2018 Momentum public relations campaign.

American Ethical Union - Cash & Investment Summary				
as of April 30, 2019				
	FY17 end	FY18 end	FY19	Change
	Actual	Actual	Actual	from FY18
	9/30/17	9/30/18	4/30/19	(6 months)
Assets				
Chase - Checking Account	57,622	14,341	71,245	56,904
Chase - Money Market	41,608	41,612	41,614	2
Total Cash	99,230	55,953	112,859	56,906
Oppenheimer - Board Fund	96,242	100,337	93,289	(7,048)
Leadership Fund - Corpus	163,969	163,969	163,969	0
Leadership Fund - Spendable	140,942	195,529	228,817	33,288
Oppenheimer - Leadership Fund	304,911	359,498	392,786	33,288
Accounts Receivable	<u>2,157</u>	<u>3,536</u>	<u>2,025</u>	<u>(1,511)</u>
Assets	502,540	519,324	600,959	81,635

At the Assembly we will ask you to approve a budget for Fiscal Year 2020, which begins on October 1, 2019. The table on the following page shows the budget proposed by the AEU Board at its meeting on May 18, 2019. There will be two opportunities at the Assembly to analyze details of the proposed budget with the AEU Treasurer, Ken Novak. In addition, please feel free to contact Ken at knovak@aeu.org if you have questions about the Board's proposed budget before the Assembly.

AEU Income and Expenses - FY20 budget vs FY19

	<u>Income</u>		<u>Expenses</u>		<u>Net</u>	
	FY19 Budget	FY20 Budget	FY19 Budget	FY20 Budget	FY19 Budget	FY20 Budget
Apportionment	196,983	198,683			196,983	198,683
Contributions	48,520	60,315	(6,000)	(6,000)	42,520	54,315
<u>Funded primarily from apportionments, contributions, investment income</u>						
Personnel		34,344	(210,916)	(239,817)	(210,916)	(205,473)
Admin. & Gen'l	40	7,100	(35,534)	(41,053)	(35,494)	(33,953)
Visiting Leaders	2,000	10,000	(10,000)	(10,000)	(8,000)	0
Society Dvlpmt	22,080	5,000	(22,080)	(5,000)	0	0
Board Travel			(3,000)	(4,000)	(3,000)	(4,000)
Communication	3,000	1,000	(4,000)	(1,500)	(1,000)	(500)
Ethical Action			(1,500)	(1,500)	(1,500)	(1,500)
IHEU			(7,000)	(10,619)	(7,000)	(10,619)
<u>Funded primarily from outside funds and directed contributions</u>						
Nat. LC	7,900	8,325	(6,000)	(6,600)	1,900	1,725
Leader Training	60,844	71,713	(60,844)	(71,713)	0	0
Mossler	8,000	9,000	(8,000)	(9,000)	0	0
Ethical Educ.	3,500	2,000	(6,000)	(2,000)	(2,500)	0
<u>Funded primarily from attenders and purchasers</u>						
Mktg & Merch.	500	1,800	(700)	(1,250)	(200)	550
Assembly	28,000	25,000	(28,000)	(23,000)	0	2,000
YES	11,600	13,750	(13,000)	(14,354)	(1,400)	(604)
FES	2,000	3,300	(3,925)	(3,925)	(1,925)	(625)
Total pre-draw	394,967	451,330	(426,499)	(451,330)	(31,532)	0
Cash Drawdown	23,076	*			23,076	*
Net total	418,043	451,330	(426,499)	(451,330)	(8,456)	0

*There is no longer a general cash drawdown in the FY2020 budget. Certain expense categories considered to be Ethical Movement investments will be funded from prior investment income.

Thanks to Hank Gassner for once again managing the details of applying our apportionment formulae, and L. Miller for all he does in managing our expenses and accounting.